

Message Text

UNCLASSIFIED

PAGE 01 BONN 12159 032147Z
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W
-----013814 040608Z /10

R 031444Z JUL 78
FM AMEMBASSY BONN
TO SECSTATE WASHDC 9894
USDOC WASHDC
AMCONSUL FRANKFURT
AMCONSUL STUTTGART

UNCLAS BONN 12159

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - GENERAL EASTERN INSTRUMENTS
CORP., WATERTOWN, MA.

DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE
ONLY THE FOLLOWING PROSPECT(S):

ETW-INDUSTRIE- UND MEDIZIN-ELEKTRONIK GMBH
MAUERMATTENSTRASSE 3
D-7808 WALDKIRCH
CONTACT: MR. ADELBERT BECK
PHONE: 07681-9313
TELEX: 772333
COMMENT: RESEARCH ORIENTED MANUFACTURER OF DIGITAL
ELECTRONIC THERMOMETERS. WANTS SUPPLIER TO QUOTE
CIF PRICES. FAVORABLY KNOWN TO CONSULATE GENERAL
STUTTGART.

AMCONSUL FRANKFURT COMMENT: POTENTIAL DISTRIBUTORS
IN THIS AREA WERE RELUCTANT IN HANDLING THIS EQUIPMENT
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DUE TO VERY STRONG COMPETITION NOT ONLY FROM 7-8
DOMESTIC MANUFACTURERS BUT ALSO FROM OHAUS SCALE
CORP. WHICH HAS A GOOD MARKET SHARE HERE. SOME
INTEREST WAS EXPRESSED BY:

LABORA KARLHEINZ BAESSLER
AUF DER GEWANN 17

D-6395 WEILROD 3

CONTACT: KARLHEINZ BAESSLER, PRESIDENT

PHONE: 06083-508

COMMENT: ESTABLISHED IN 1970, LABORA IS A DISTRIBUTOR
OF LABORATORY INSTRUMENTS AND EQUIPMENT. FIVE
EMPLOYEES, ANNUAL SALES ABOUT DM 1 MILLION. GOOD
REPUTATION.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN12159
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780275-0075
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197807101/aaaadhco.tel
Line Count: 72
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: dc48c06a-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1849401
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - GENERAL EASTERN INSTRUMENTS CORP., WATERTOWN, MA. DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOC
TAGS: BEXP, GE
To: STATE COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/dc48c06a-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014